

30 Reasons Your Home Doesn't Sell

1. No sign
2. No lock Box
3. Picture in MLS Book too Old
4. Priced too high
5. Too much competition in your neighborhood
6. No Fact sheets
7. No signs of Realtor Update
8. Difficult to show
9. Never received a Faxed flyer about your property
10. Never been contacted by your Realtor after I have shown the property
11. No information about any Warranties if any on your property
12. Didn't see your property listed on Realtor.com
13. Was told your property was under contract when check availability
14. Co-Broker fee is low
15. MLS Cooperation fee too high
16. No lot size dimensions listed in MLS
17. Taxes not current
18. Tax year is not current
19. Room sizes not supplied in MLS
20. House isn't clean
21. House has an odor (smoke, pet, etc.)
22. No Picture
23. Negative remarks in the remarks section
24. Direction to property not accurate
25. Must call owner for appointment but phone # not listed
26. Must contact owner before all showings. Agents sometimes see the sign and call to schedule a showing. If you are not home, this miss showing your house.
27. Language in remarks section suggests sellers is over anxious to sell (what's wrong with property?)
28. Wrong style of home description
29. To many abbreviations in description of property
30. No information about property other than absolute requirements



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Oh by the way... if you or any of your friends or relatives are thinking about buying or selling a home, I'd love to be of service to them. So, when you think of these people, just give me a call with their name and number. I will give them the same level of service you have come to expect from me.